

MASAI MARA | LAIKIPIA

2022 RACK RATE SHEET



Changes from 2021

- Following the freezing of our rates through 2021 we are increasing our 2022 rates by 10% largely due to the high costs of supporting conservancies, community and employees through the pandemic.
- We are exempting the following clients from 2022 increases; Conservancy Guardian participants and fully Prepaid Postponed bookings.
- July will move from Mid-Season into Peak Season status.
- Our 10% Circuit discount based on stays of 6+ nights at multiple camps will transform simply into a Long Stay Discount of 10% valid even if staying at only one camp.
- Bookings of 3 or more singles will be required to pay double the single supplement for the 3rd single onwards.
- We are introducing one modified photography vehicle per camp which must be booked specifically on an Exclusive use basis. Suitable for a maximum of 3 people.
- Our deposit requirement has been reduced to 10% however this must be received to confirm a booking.
- We will be closing 07 April and reopening 28 May 2022.

Wishing you all a strong recovery as we move beyond the pandemic and into better days for conservation and livelihoods.

Rack Rates – 2022

Per Person per night	Masai Mara			Laikipia
	Mara Camp <small>Mara North Conservancy</small>	Valley Camp <small>Naboisho Conservancy</small>	Bush Camp <small>Olare Motorogi Conservancy</small>	Laikipia Camp <small>OI Pejeta Conservancy</small>
PEAK Season 01 July - 31 Oct 22 20 Dec 22 - 02 Jan 23	US\$765	US\$785	US\$905	US\$765
Conservancy Fees	US\$116	US\$116	US\$116	US\$116
Single Supplement *	US\$230	US\$235	US\$275	US\$230
MID Season 03 Jan - 28 Feb 22	US\$625	US\$650	US\$745	US\$570
Conservancy Fees	US\$116	US\$116	US\$116	US\$116
Single Supplement *	US\$150	US\$160	US\$180	US\$140
GREEN Season 01 Mar – 06 Apr 22 29 May - 30 Jun 22 01 Nov - 19 Dec 22	US\$570	US\$595	US\$695	US\$520
Conservancy Fees	US\$116	US\$116	US\$116	US\$116
Single Supplement*	US\$150	US\$160	US\$180	US\$140

** ALL CAMPS CLOSED 07 APRIL - 28 MAY 2022 **

* *Single supplement valid for 2 singles. For 3+ singles, double the single supplement will be charged for the 3rd single onwards*

Above rates include:

Airstrip transfers; full board accommodation including picnics & drinks, shared game-viewing drives, night drives (Laikipia & Valley only), escorted bush walks, bush breakfasts (Valley only), laundry, Community Discovery trip (Mara Camp only), Maa Trust visit (Bush Camp only), canoeing and mountain biking (Laikipia Camp only) and a \$5 per night Community Trust contribution. Rates do not include the use of a private vehicle or late departure fee.

FAMILY SUITES

Two separate bedrooms (double & twin/triple) each with ensuite bathrooms. The bedrooms are connected by a lounge furnished with a sofa and a small table enabling private dining on request. Max capacity 5 pax. Sole-use vehicle.

Family Suite – per night rate for the suite	PEAK	MID	GREEN
Kicheche Mara	US\$ 3060	US\$ 2500	US\$ 2280
Kicheche Laikipia	US\$ 3060	US\$ 2280	US\$ 2080

Family suite rate includes: Airstrip transfers; full board accommodation including picnics & drinks, game drives on a sole-use basis, night drives (Laikipia only), laundry, Children’s activities, Community Discovery trip (Mara Camp only), canoeing and mountain biking (Laikipia Camp only), and a \$5 per night Community Trust contribution.

Rates do not include the use of a private vehicle or late departure fees. Add Conservancy fees as applicable.

Excluded Activities

Mara Elephant Project Visit (Mara Camp) donation at guests’ discretion, **Fly Camping Excursions** (Mara Camps only) \$150pp min 2 pax, **Hot Air ballooning** (Mara camps only) from \$495pp only, **Anti-poaching dogs display** (Laikipia \$60pp), **Chimpanzee sanctuary Back of House visit** (Laikipia, \$60pp), **Horse riding excursions** (Laikipia \$70pp for 1 hr), **Endangered Species Enclosure Visit** (Laikipia, \$75pp), **Ngare Ndare day trip** forest visit & canopy walk (Laikipia only) or **Lolldaiga day excursion** (Laikipia only - min 2 pax, pre-booking, \$100 pp).

**All Excluded Activity rates are subject to changes*

Special Offers 2022

- **CONSERVANCY SAFARI** – a combination of Laikipia + Mara or Valley Camp **6 for 5 OFFER** valid throughout 2022. The Free night is at Laikipia and Conservancy fee payable.
- **Kicheche Valley HONEYMOON OFFER** - brides 50% off valid 2022 (Aug-Sep 25% off) and a half-hour free massage.
- **LONG STAY DISCOUNT 10% rate reduction** - for 6 nights or more.

NOTE: Special Offers are not combinable & Conservancy fees are payable for any free nights.

Walking Wilderness

A wonderful 5-night package, run on an exclusive basis, offering two nights at Kicheche Valley, a walk across the Naboisho Conservancy to our mobile wild Camping for one night, and a morning walk through Olare Motorogi Conservancy into Kicheche Bush for two nights.

Walking Wilderness	PEAK	MID	GREEN
Rates per person	US\$ 4745	US\$ 4020	US\$ 3755
INCLUSIVE of conservancy fees, excluding flights			

Laikipia Wild

An extraordinary 4-night package, run on an exclusive basis. After 2 nights at Kicheche Laikipia in Ol Pejeta Conservancy, travel into the stunning Lolldaiga Hills offering excellent walking terrain. You will be escorted by a Kicheche Silver guide and spend 2 nights in a private mobile campsite. From this exclusive base, you will enjoy walks, game drives, and sundowners - everlasting memories guaranteed.

Laikipia Wild	PEAK	MID	GREEN
Rates per person	US\$ 3524	US\$ 2744	US\$ 2544
INCLUSIVE of conservancy fees, excluding flights			

CONSERVANCY FEES: Our conservancy charges cover the community leases and management of our Conservancies.

Mara National Reserve: Our camps are in exceptional wildlife areas with low density tourism numbers and there is no need to visit the Mara National Reserve to view cheetahs, leopards, elephants etc. Should guests wish to make a visit to the Reserve there will be an additional charge (currently \$80 per person). A sole-use vehicle charge is also applicable outside of the peak migration period July-October.

LAIKIPIA CONSERVANCY FEES: Our fees cover Conservancy entrance fees and the Concession charge for our camp.

✓ **Child rates -**

- **Young adults 12-17 years:** 75% of adult rate. They pay 50% if guests share a Triple or Quad tent.
- **Children 3 - 11 years:** 50% of the adult rate.
- **Infants under 3:** free of charge, however, note that our camps are not very conducive to infants
- **Family Quad Tents:** available at Mara and Valley camps.
- **Family Suites:** available at Mara and Laikipia camps (rates listed above)
- **Mara Conservancy fees:** 50% of adult fees for all children & teens 17 years and below.
- **Laikipia Conservancy fees:** 50% of adult fees for all children 11 years and below.
- **Junior ranger:** complimentary activity at Kicheche Laikipia.

- ✓ **Sole-use of vehicle** - US\$350 per vehicle per night in peak season \$300 in green and mid-season. Departures after midday will be charged an extra day, however this will be in lieu of the late departure fee. Bookings of 4-6 guests will be guaranteed sole use at no surcharge. Families with children under 7 are required to take a sole use vehicle.

- ✓ **Minimum stay** - two nights. Mara Camps only.

- ✓ **Single supplement** is valid for a maximum of 2 tents. Bookings of 3 or more singles will be required to pay double the single supplement for the 3rd single onwards.

- ✓ **Tour Leader / Driver Guide** – \$90 per night accommodation plus Conservancy fees (Mara; Non-Resident \$116 per night/ Resident \$20, Laikipia; Non-resident \$116 per night/ Resident \$26)

- ✓ **Mara Wild camping** – fly camp from any of our camps in Maasai Mara. Per night supplement: US\$150 pp (min 2 pax).

- ✓ **Laikipia Wild camping** – fly camp in the Lolldaiga Hills ranch. Refer to our Laikipia Wild itinerary and cost. (min 2 pax).

- ✓ **Airstrip Transfers** - are included to and from our designated airstrips only as per below;
Mara Camp: Mara North airstrip / Bush Camp: Olare airstrip / Valley Camp: Ol Seki airstrip / Laikipia camp: Kamok airstrip - Ol Pejeta*

** Please specify Kamok when making airline reservations. If scheduled services are not operating into Kamok Airstrip Ol Pejeta, we will pick up from Nanyuki airstrip.*

Extra charges will apply for arrivals and departures from alternative airstrips, please check applicable airstrips if flying from Masai Mara direct to Mombasa or Malindi on Mombasa Air.

- ✓ **Late Departures** - guests departing after midday are required to vacate their tent by 10 a.m. and a supplement of \$100pp will be payable

- ✓ **Packed lunches on departure** – available on request @ \$25 per person.

- ✓ **Non – package rates** - available at Laikipia and Valley camps subject to conditions, please contact us for details.

- ✓ **Exclusive use of camp** – please contact us for details and price.

- ✓ **Wedding Packages** – available at all camps, please contact us for details and prices.

- ✓ **Inter-camp Transfers** - are complimentary between our Mara camps. Transfers to other camps are chargeable as per the transfer chart.

MARA Transfers (per vehicle):

From/ To	Mara Camp		Bush Camp		Valley Camp	
Mara Camp	n/a		Foc	45m	Foc	1h45m
Bush Camp	Foc	1h	n/a		Foc	1h
Valley Camp	Foc	1h45m	Foc	1h	n/a	
MARA RESERVE						
Rekero/ Naibor/ Entim	\$220	2h	\$110	1h	\$220	2h
Salas Camp/ Sand River	\$330	3h	\$220	2h	\$330	3h
Governors Camps/ Sentinel	\$165	1h15m	\$190	1h30m	\$250	2h15m
Keekorok	\$330	3h	\$220	2h	\$220	2h
Sekenani Gate	\$275	2h30m	\$220	2h	\$110	45m
Talek Gate camps	\$165	1h30m	\$90	40m	\$165	1h30m
<i>Cottars Camp - OLDERKESI</i>	\$385	3h30m	\$275	2h30m	\$330	3h
MARA TRIANGLE REGION						
Olonana/ Kichwa/ Bataleur	\$165	1h30m	\$220	2h	\$275	2h30m
Angama	\$220	2h	\$275	2h30m	\$330	3h
OLARE MOTOROGI CONSERVANCY						
Mara Plains/ Porini Lion/ Kempinsk	\$110	1h	\$90	30m	\$165	1h30m
Mahali Mzuri/ Richards	\$165	1h15m	\$110	45m	\$220	1h45m
MARA NORTH CONSERVANCY						
Elephant Pepper	Foc	20m	\$165	1h15m	\$250	2h15m
Offbeat	\$100	30m	\$165	1h	\$220	1h45m
Richards River	\$165	1h15m	\$110	45m	\$220	1h45m
Saruni	\$110	1h	\$220	2h	\$220	2h
Serian/ Karen Blixen	\$110	45m	\$220	1h45m	\$275	2h30m
NABOISHO CONSERVANCY						
Naboisho Asilia/ Encounter	\$165	1h30m	\$110	45m	\$110	45m
OI Seki	\$240	2hr	\$185	1h 20m	Foc	15m
Eagle View /Dorobo	\$165	1h30m	\$110	1h	\$90	30m
Porini Mara - OL KINYEI	\$275	2h30m	\$165	1h30m	\$90	30m

LAIKIPIA Transfers (per vehicle)

From/ To	Lewa Cons		Meru or		Loisaba /Sabuk		Nairobi	
	Matunda Gate		Samburu Gate					
Kicheche Laikipia	\$275	2-3h	\$390	3-4h	\$430	3-4h	\$390	3-4h

Terms & Conditions:

- **Provisional booking:** will be held for 7 days and can be extended. If the booking is not confirmed before the expiry date, the provisional booking will be released automatically.
- **Deposit:** A 10% deposit must be received upon booking in order to confirm.
- **Full payment:** Full payment is required a minimum of 45 days prior to clients' arrival. Kicheche reserves the right to release the booking if the full payment is not received.
- **Cancellation policy -**
- **45 days or more:** Loss of deposit; **45-31 days:** 50% cancellation charges; **30 days or less:** 100% cancellation charge
- **Group allocation booking policy for 3+ tents** – check our separate booking policy
- **Group Cancellation policy (3+ tents) - 90+ days:** Loss of deposit; **90 -31 days:** 50% cancellation charge; **30 days or less:** 100% cancellation charge
- **Tour leader rate:** applicable for a tour leader tent and reserved for a leader accompanying a group of paying guests

EXCURSIONS

Mara Elephant Project Visit - Kicheche Mara

Visit MEP to receive an overview of the Project and its monitoring, human-wildlife conflict, and anti-poaching programmes. Staff will explain the GPS satellite tracking system and if some of the MEP's collared elephants are within reasonable proximity of the headquarters there will be an opportunity to track them.

Bookable in advance. Donation at guests' discretion. (Min 2 pax, children under 12 free). Duration 2-3 hours.

Community Discovery Trip – Kicheche Mara

Visit the local Aitong trading center, a school, and a medical clinic. This excursion provides a brief glimpse into the lives of our community and the opportunities and challenges that lie ahead. Allow 2 hours, this visit is usually made after lunch allowing guests to continue on their afternoon game drive. Complimentary.

The Maa Trust – Kicheche Bush

Guests can visit The Maa Trust as part of a game walk or game drive; only 10 minutes from camp. A wonderful opportunity for guests to interact with Maasai women, watch and learn about their bead-work and learn more about The Trust's efforts towards conservation through sustainable community development. Complimentary.

Wild Camping – all Mara camps

Take an escorted game walk in one of our Mara conservancies to overnight in our private mobile campsite. The following morning after breakfast take another walk back to camp (vehicle transfers also available).

A lightweight fly-camp, staffed by a cook and a camp hand, will be set up in advance of arrival. Small dome tents for 2 pax are equipped with camp beds, bedrolls, chairs, and a washstand. Basic bathroom facilities are available (long drop toilet and bush shower). A lightweight mess shelter will be used in the event of rain. US\$150 supplement per person, min 2 pax. Min age 12 years and children aged 12-16 years are only taken at the discretion of our guide.

Wild Camping – Lolldaiga Hills Ranch – Kicheche Laikipia

Fly camp set up as per Mara listed above. See info on our Laikipia Wild package on page 3.

Ngare Ndare Forest visit – Kicheche Laikipia

A full day trip to the beautiful Ngare Ndare Forest located outside Ol Pejeta Conservancy. Depart morning from camp, guided walk in the forest to the waterfall & natural pool, bird watching, canopy walk, picnic lunch. Back to camp by sunset. US\$100 pp. Min 2 pax, must be pre-booked.

Lolldaiga Hills Day excursion – Kicheche Laikipia

An excursion outside Ol Pejeta Conservancy into the stunning Lolldaiga Hills offering excellent game viewing and walking terrain. Depart morning, game drive, and guided walk in the picturesque terrain, picnic lunch. Back to camp by sunset. US\$100 pp. Min 2 pax, must be pre-booked.

Ol Pejeta Conservancy Activities – Kicheche Laikipia ** all rates subject to changes

Horse riding

Ride with rhinos - \$60 per person. Available daily at 10:00 and 15:00hrs, duration of approximately one hour.

Rides take place within the predator-free 600-acre Endangered Species enclosure

Experienced riders only. Max 2 riders. Bookable in advance.

Ride the Wild - \$70 per person. Available daily at 08:00 and 14:00hrs, duration of approximately one hour.

Rides take place within the predator-free 600-acre Endangered Species enclosure and then out on Ol Pejeta plains and onto the Rhino Memorial.

Experienced riders for only. Max 4 riders. Bookable in advance.

Chimps back of the house

Enjoy a unique opportunity of viewing chimpanzees behind the scenes and learn more about the day-to-day care of the chimpanzees. Get exclusive access and see the chimpanzees during their feeding time and as they engage in enrichment activities within their enclosures.

Available for an hour at 07:30, 12:00 and 16:30hrs. \$60pp, bookable in advance. Max 6 pax. Not suitable for children under 3.

Anti-poaching Dogs display

Interact with the dog keepers and learn about what it takes to look after the specially trained canine team. Guests are encouraged to try and evade the sniffer dogs, not only is this great fun, but it helps to offer genuine training for the dogs. Available at 08:30hrs- \$60pp. Bookable in advance. Restricted to 6 pax. Not suitable for children under 12.

Endangered species enclosure visit

Meet the last remaining Northern white rhinos. Available for an hour at 08:30, 11:00, 15:00, and 16:30hrs. \$75pp, bookable in advance.

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